

DAT257

Lecture 4: Building the product
Jonas Petré

Welcome! We will begin in a few minutes

Jonas Petrén

10 years in software testing, development and as test manager. **6+ years of Scrum Master experience.** Full-time Scrum Master since beginning of 2018. Employed by HiQ since 2012.

Civilingenjör Informationsteknologi, Linköping University, 2003-2008

Today: Senior Scrum Master/Agile coach
Certified **Professional Scrum Master III**

The logo for HiQ, featuring the letters 'HiQ' in a stylized, handwritten black font.

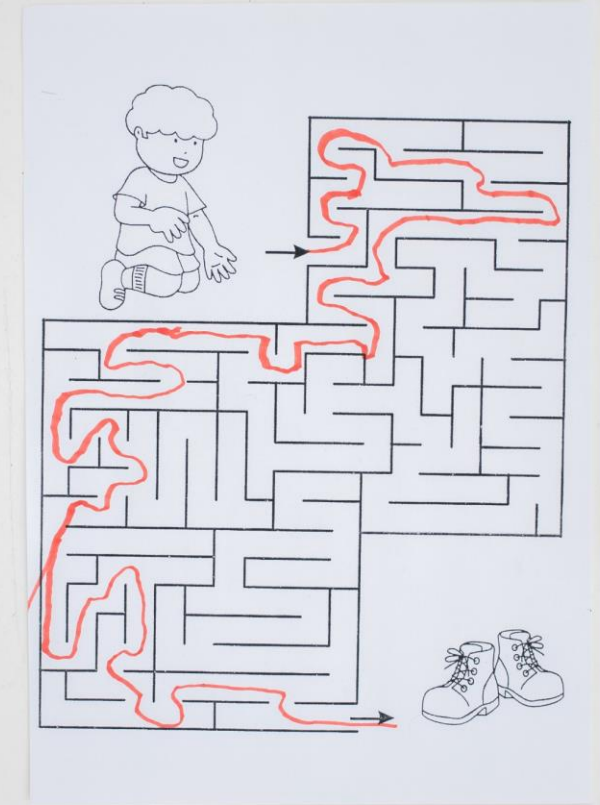
Agenda

- Incremental and iterative delivery
 - Output Outcome Impact
 - Minimum Viable Product
 - Product discovery
 - The Founder
- How to break down work
- Scaled Scrum
- Ending



The goal for today

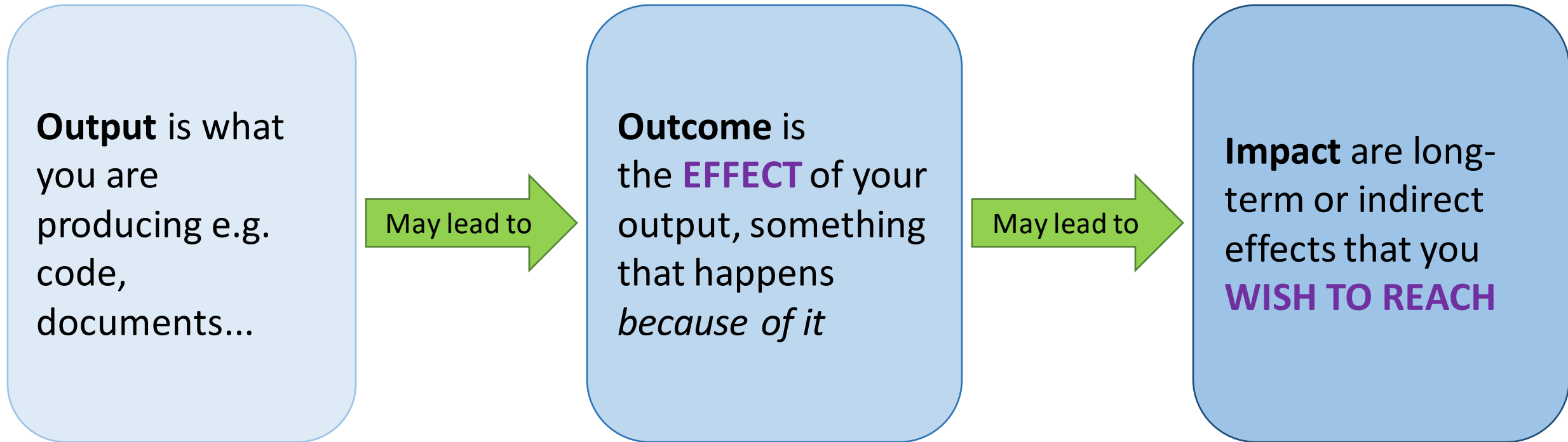
Learn how agile teams build products



OUTPUT, OUTCOME, IMPACT

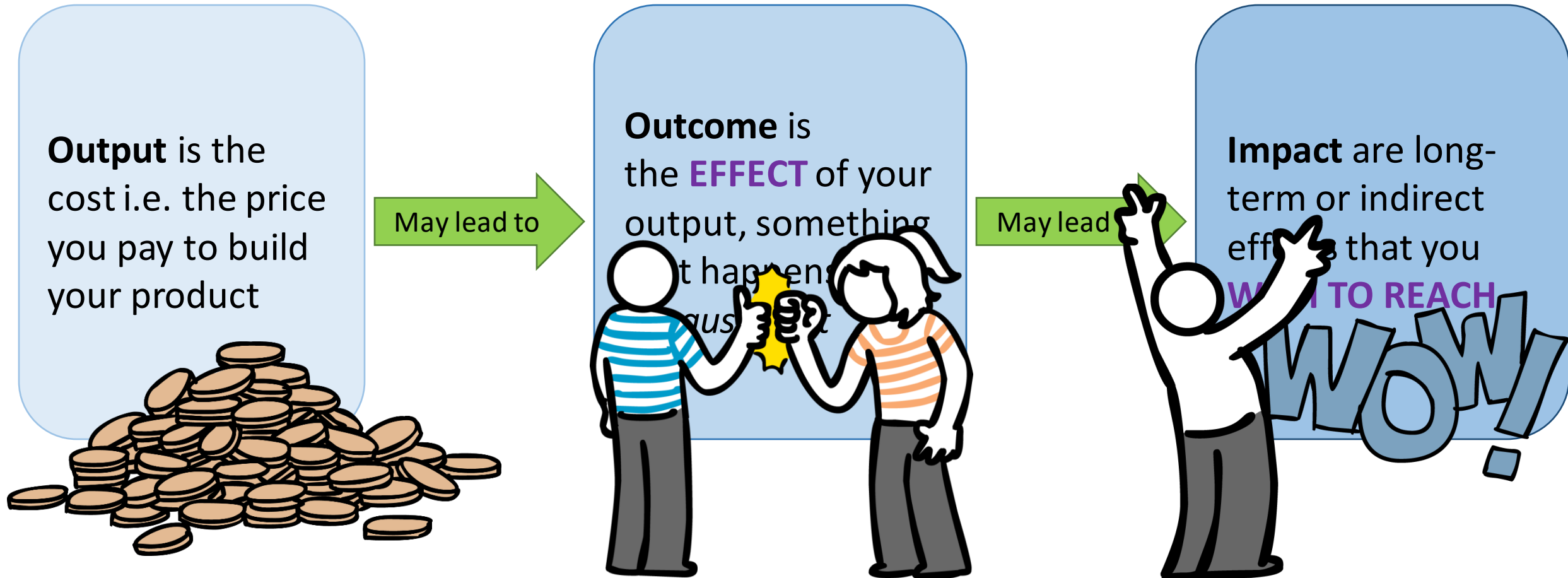
Very similar words, easy to
misunderstand

Output, outcome and impact



You want to **MINIMIZE OUTPUT**, but **MAXIMIZE OUTCOME AND IMPACT**

Output, outcome and impact



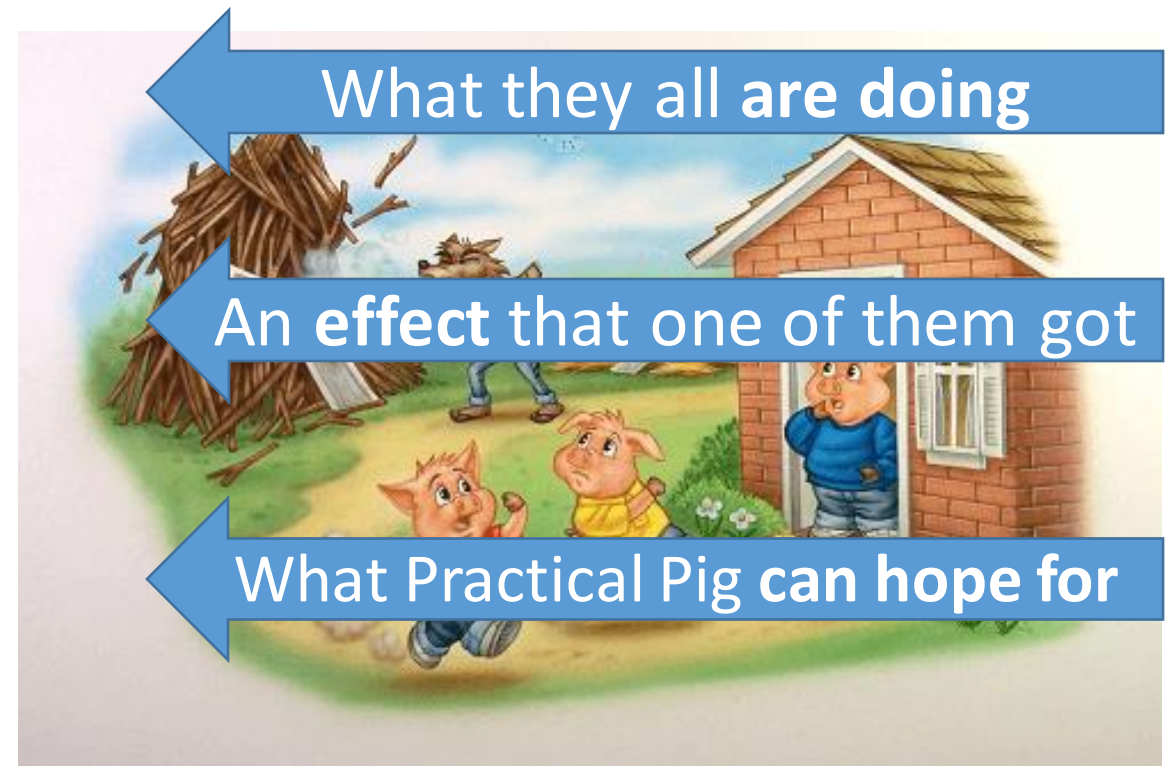
You want to **MINIMIZE OUTPUT**, but **MAXIMIZE OUTCOME AND IMPACT**

Output, outcome och impact

OUTPUT – All pigs have built a house

OUTCOME – Practical Pig is safe from the wolf because he built a solid house

IMPACT – Practical Pig gets popular among the female pigs and can plan for a life with wife and children



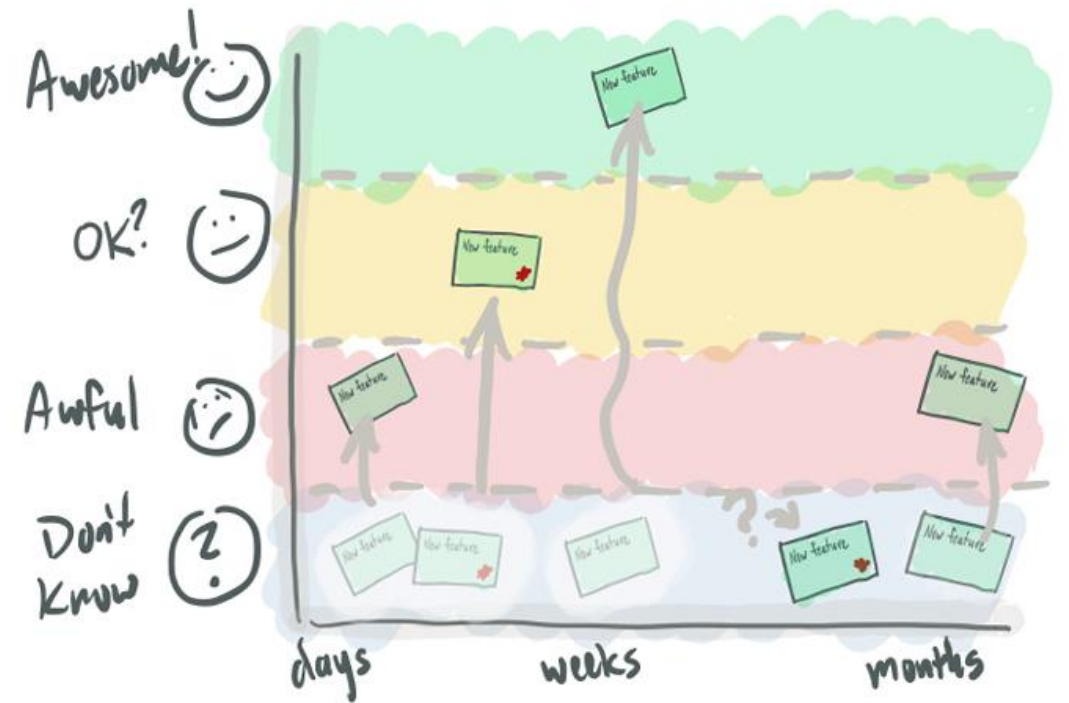
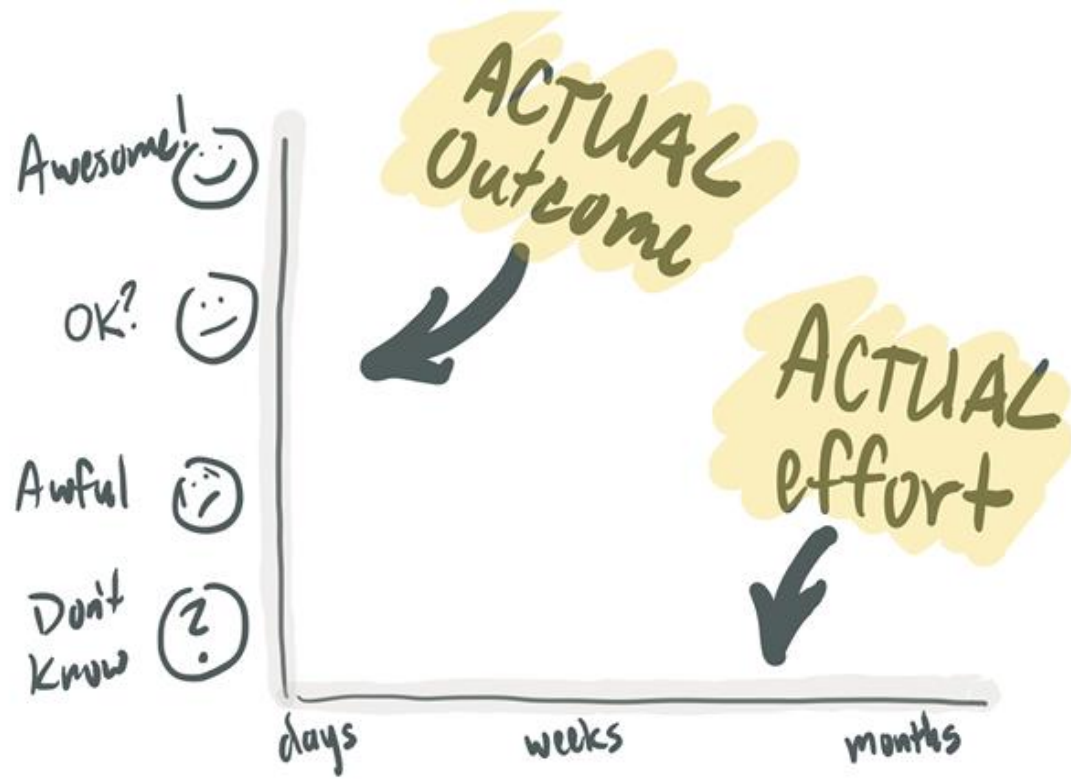
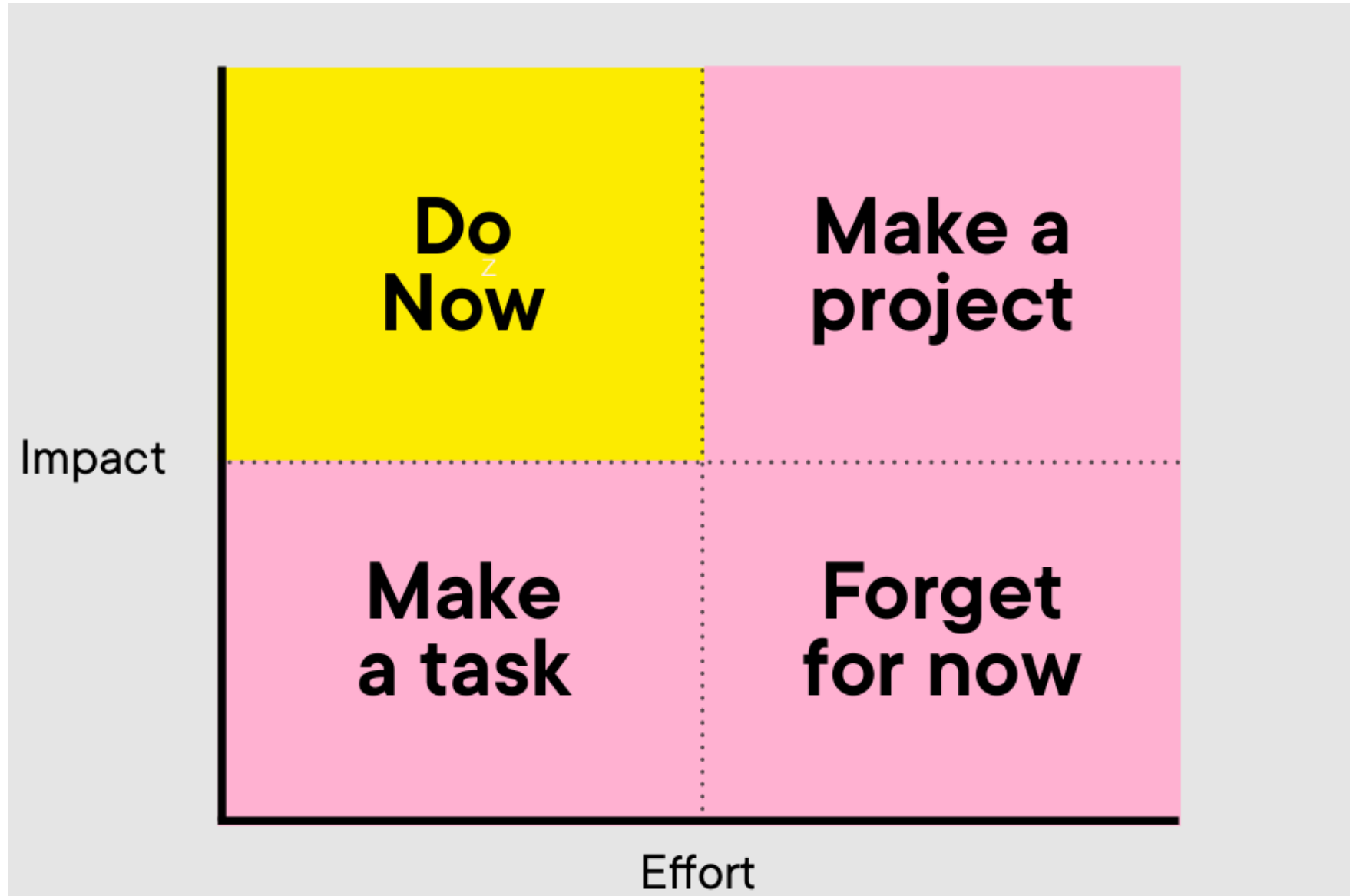


Image: Jeff Patton





Going to work, day in and day out:

Output: coaching Scrum, helping agile teams...

Outcome: making something meaningful for others

Impact: by doing a good job I hope to be getting more and more exciting assignments

Evening class in French

Output: learning words and phrases

Outcome: being able to travel in France by speaking only French

Teaching this course

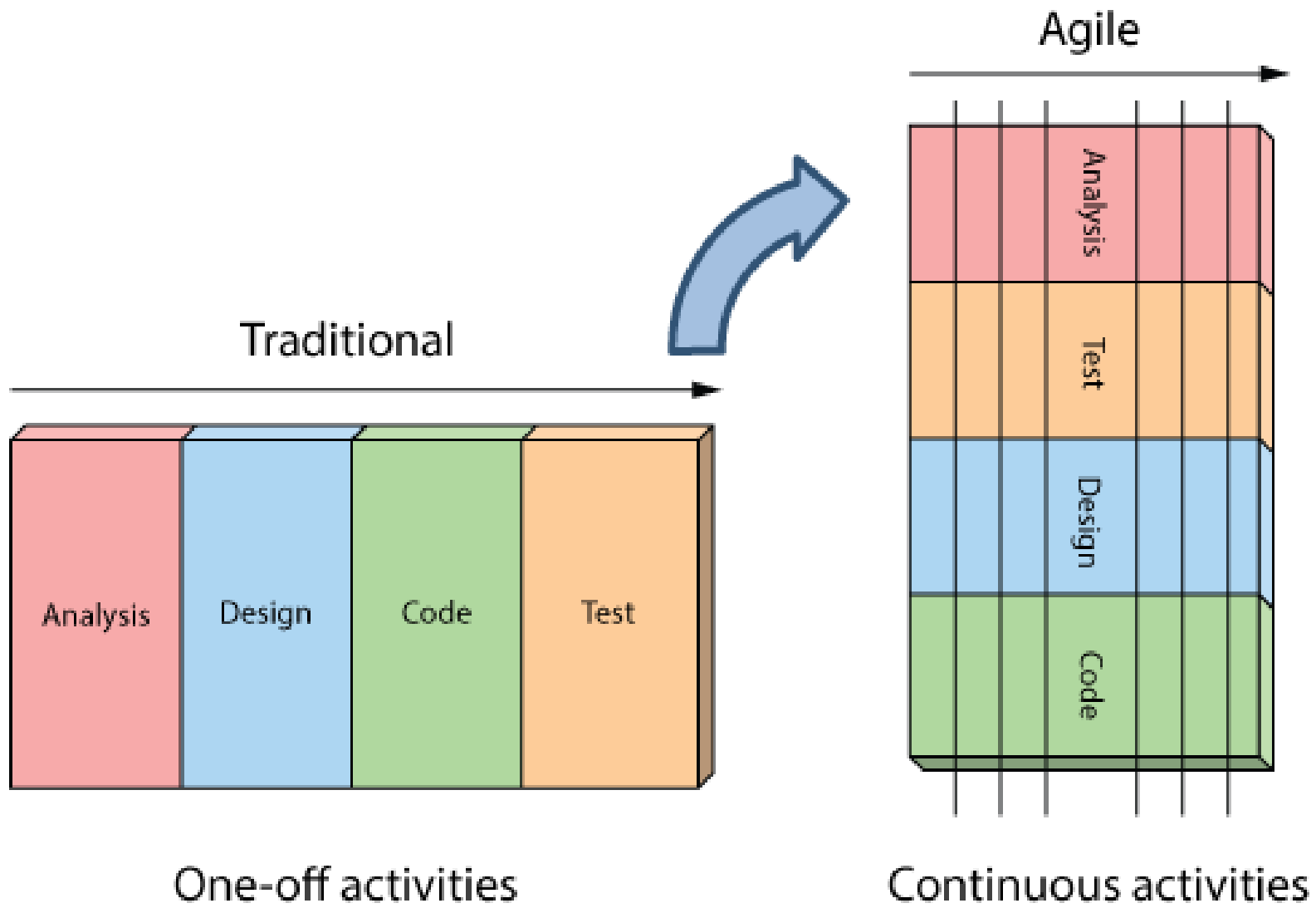
Output: slides

Outcome: that you learn agile methodology

Impact: when we meet in a future workplace you remember me as someone that made a good job

INCREMENTAL AND ITERATIVE

Very similar words, easy to
misunderstand

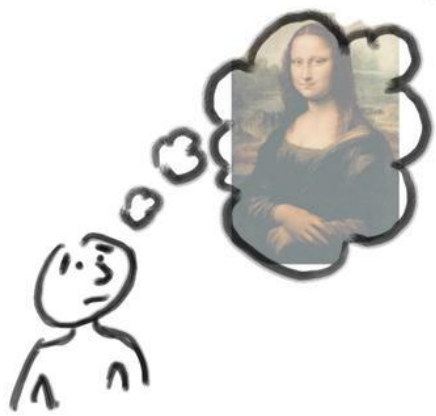


Incremental and iterative

Incremental Development is when each successive version of a product is usable, and each builds upon the previous version by adding user-visible functionality.

Agile projects are **iterative** insofar as they intentionally allow for “repeating” software development activities, and for potentially “revisiting” the same work products

Don't do this



1



2



3



4



5



This is a trap,
because it says
*“nothing is done
before everything
is done”!*

Do this!



1



2



3



4



5



The customer may quit at any point and still have something valuable.

The customer decides if he/she would like to spend more money for a new layer

Do this!



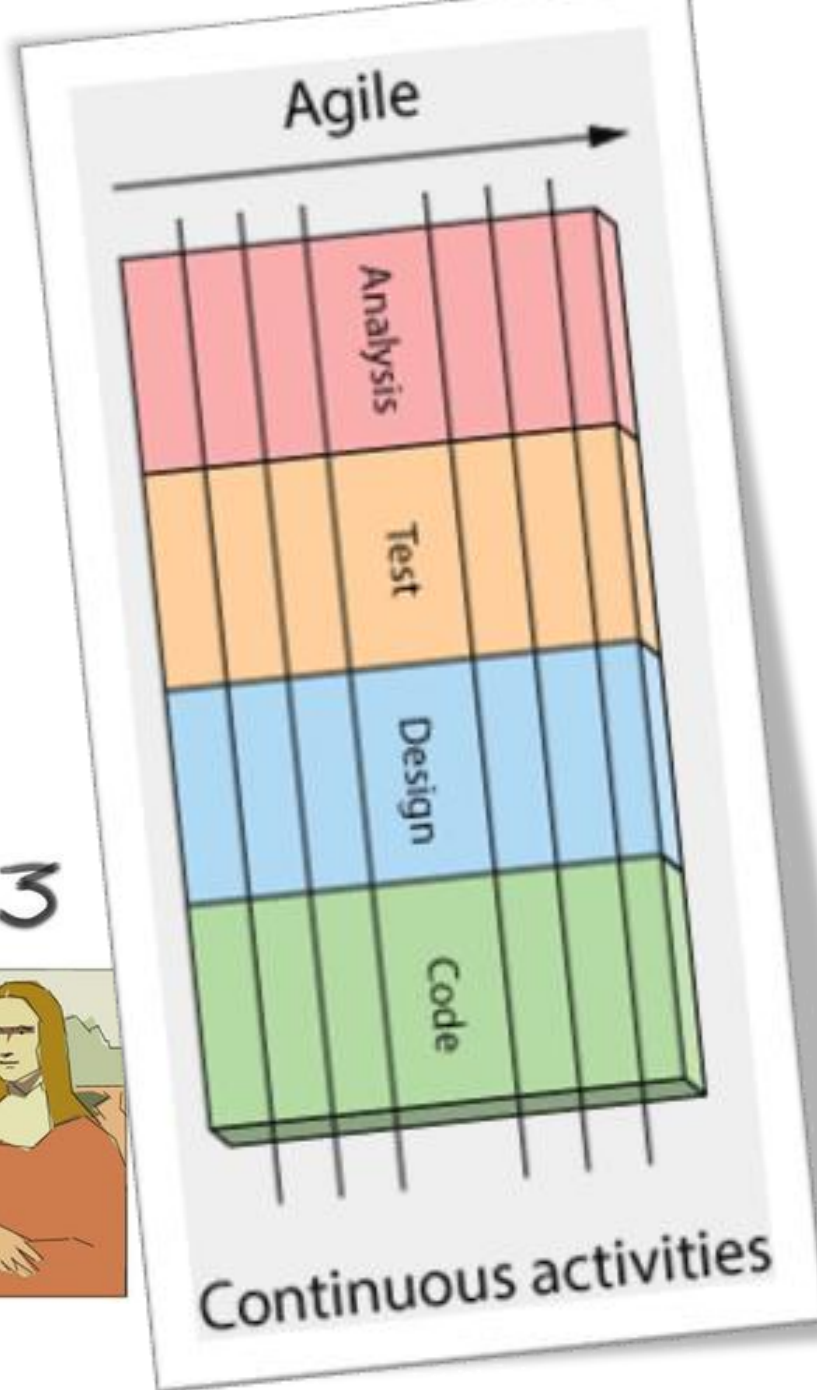
1



2



3



The customer may quit at any point and still have something valuable.

The customer decides if he/she would like to spend more money for a new layer

Work like da Vinci to finish on time

When managing a release budget, split larger stories into "opening game," "mid game" and "ending game" stories.

Try to get the "big picture" as soon as possible. Early versions that are fully formed but immature allow early functional and performance testing. They allow earlier validation that your concept is right.



Image: Jeff Patton

Discussion 2 minutes

If you have decided on a project. How can you get "the big picture" early. What's your first prototype?





PRODUCT DISCOVERY

How do we know what to build?

Old days

- An idea was put in a roadmap.
Planning how long it would take.
Allocating time and resources
- The idea would get funding
- A team would start working on it
- Still working...
- Still working...
- Releasing to users... The team
starts working on next initiative
- Perhaps getting feedback

Modern days – Product discovery

1. What **problems** are we solving, and for **who**?
2. What will customers and users **value**?
3. What can users **use** to reach their goals?
4. What's **feasible** to build given the tools and time we have?

- Develop a small solution, an early prototype
- Try it with beta testers. Observe them and interview them to get their feedback
- Refine your product. Improve it a little. Repeat

You're in. Each new story we create software to support is something new.

One of the luminaries in the Agile development community is my aforementioned friend, Alistair Cockburn, who once told me, "For every story you write, you need to put three into your backlog of stories."

I asked him why, and he said, "You just do."

I asked, "What should I write on the other two?"

"It doesn't matter what you write."

"What do you mean?" I asked, "I have to write *something* on them!"

Alistair replied, "Well, if you have to write something on them, then write what you want on the first card, and on the second card write 'Fix the first card.' Then on the third card, write 'Fix the second one.' If you aren't going around this cycle three times for each story, you're not learning."

In a traditional process, learning gets referred to as *scope creep* or *bad requirements*. In an Agile process, learning is the purpose. You'll need to plan on learning from everything you build. And you'll need to plan on being wrong a fair bit of the time.

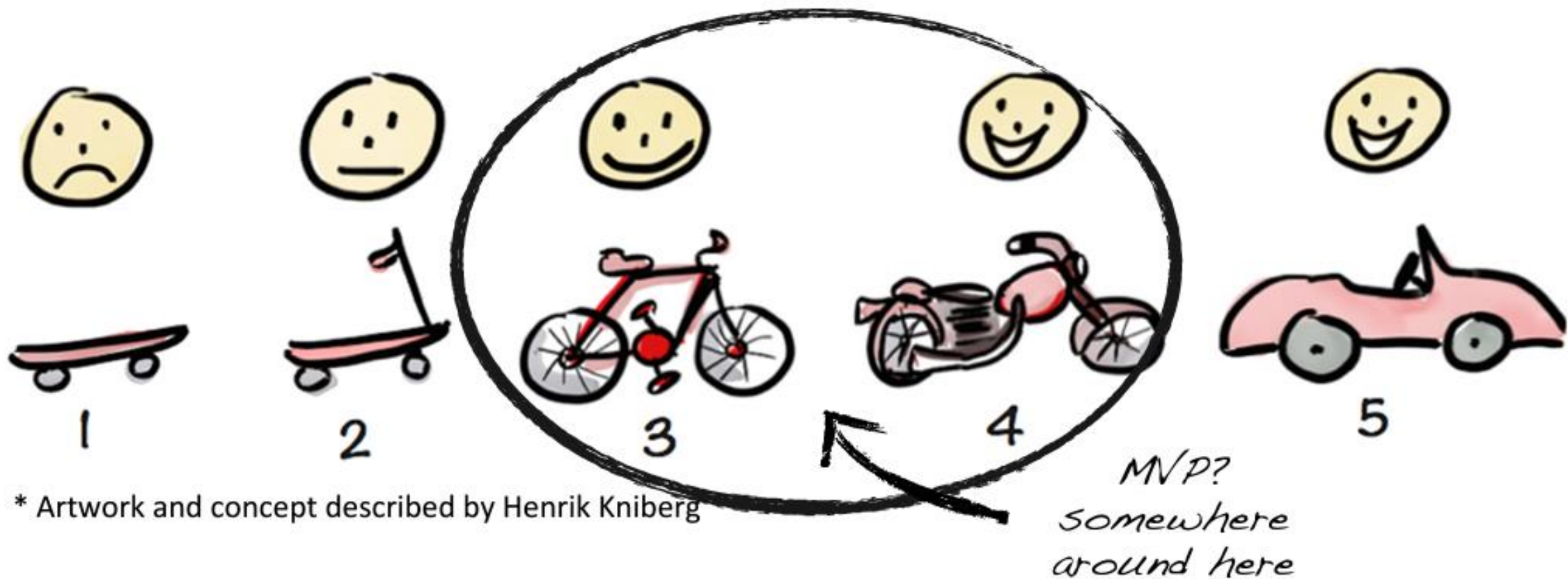
Discovery team

A product owner leads the discovery team that includes individuals that have the knowledge and skills to identify a valuable, usable, and feasible product.

The Founder (movie):

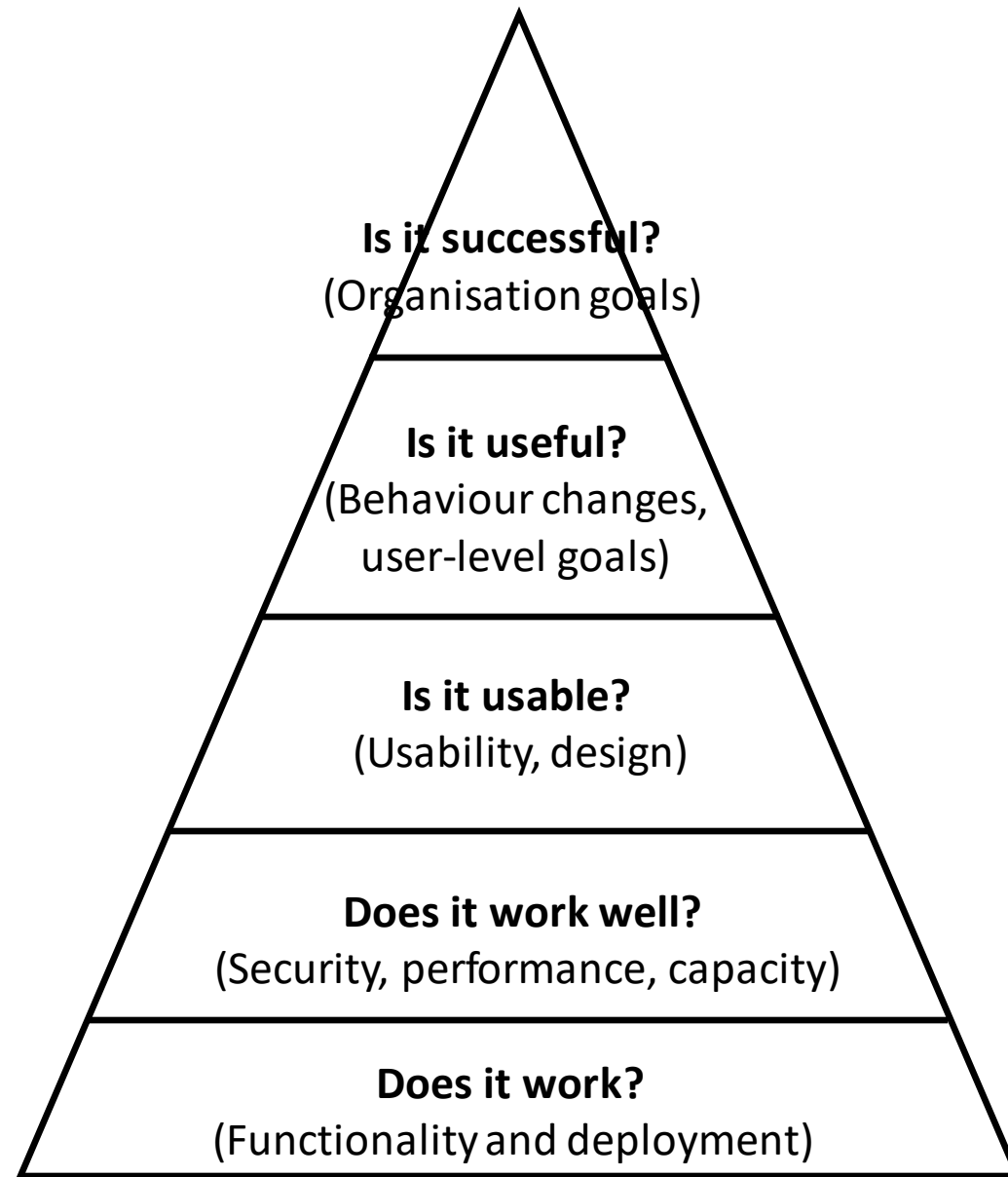
- Working with a strong vision:
*"Orders ready in thirty seconds,
not thirty minutes"*
- Customer focus
- Prototyping
- Feedback
- Enabling flow
- Continuous improvements





* Artwork and concept described by Henrik Kniberg

Image: Jeff Patton and
Henrik Kniberg



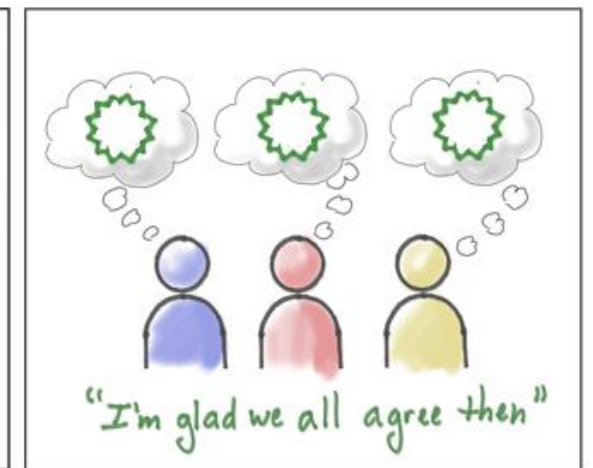


Image: Jeff Patton – User story mapping (book)

To break down work

Explained in 15 examples

How to think when breaking down work

What is the **smallest** piece of working functionality that we can give to a user?
This is the first user story.

Gather feedback and identify the next stories

Example – roles

Situation

A feature should be added
(admin, basic user, super user)

This is
user

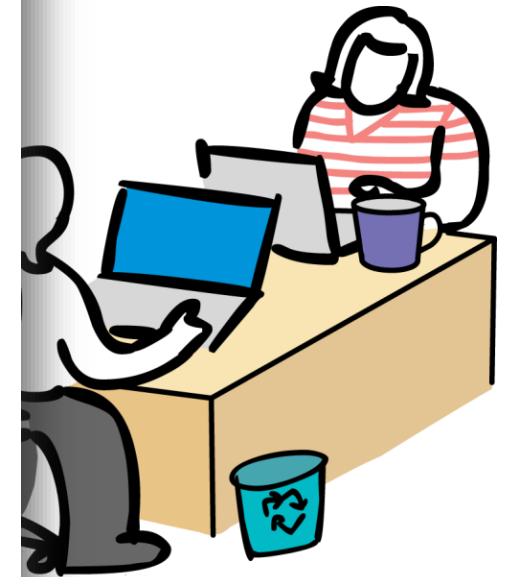
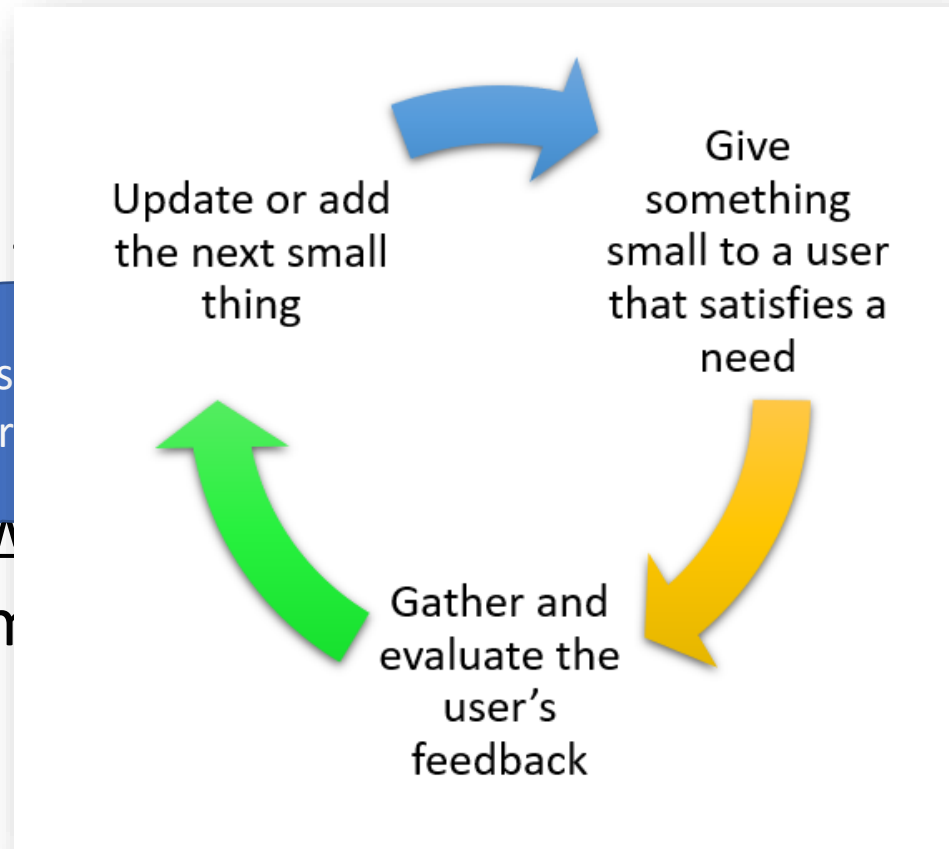
What's the smallest thing we

Implement one role at a time

Then what?

Implement the other roles, one at a time

These are the
next user stories



Example – user interface

Situation

We need a user interface

What's the smallest thing we can do to a user?

One of these is
the first user
story!

Start with a text based UI (terminal window) *or*
do a prototype on paper

Then what?

Then create a graphical UI

This is the next
user story!

CONTACT

 Your name: *

 Your e-mail address: *

 Subject: *

 Message: *

Example – new feature including error handling

Situation

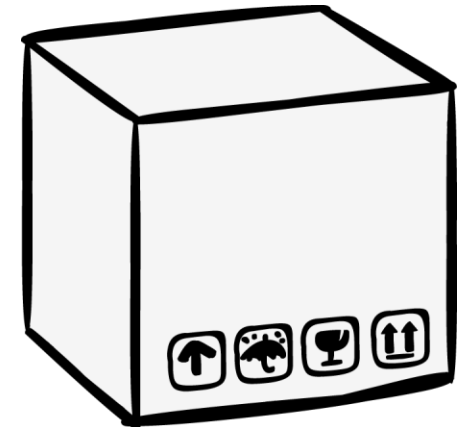
A new feature should be created, including error handling

What's the smallest thing we can give to a user?

Make a “happy path” implementation first i.e. where everything goes right

Then what?

Add error handling, stepwise



Example - automation

Situation

A feature should work in an automated flow/sequence

What's the smallest thing we can give to a user?

Make it work manually

Then what?

Make a step-by-step instruction list on how to perform the manual sequence

Make it work automatically

Integrate it to a build pipeline, if desired



Example – multi-user scenario

Situation

A feature should work in a multi-user scenario

What's the smallest thing we can give to a user?

Make it work in single-user scenario

Then what?

Implement support for multi-user



Example – operating systems

Situation

A new feature should work on several operating systems

What's the smallest thing we can give to a user?

Make it work on one operating system (this could/should probably be broken down to tasks)

Then what?

Then make it work on the others, one at a time



Example – new technology domain

Situation

We are facing a new technology domain (i.e. going from monolith to microservices, changing from one vendor to another e.g. from Azure to Amazon...)

What's the smallest thing we can give to a user?

Learn as much as needed to provide a decision material to hand to PO/manager/architect/stakeholder *and/or* create a proof-of-concept

Then what?

Create one or more solution proposals, broken down to well-defined steps

Implement the first step

Implement the rest



Example – generic cases

Situation

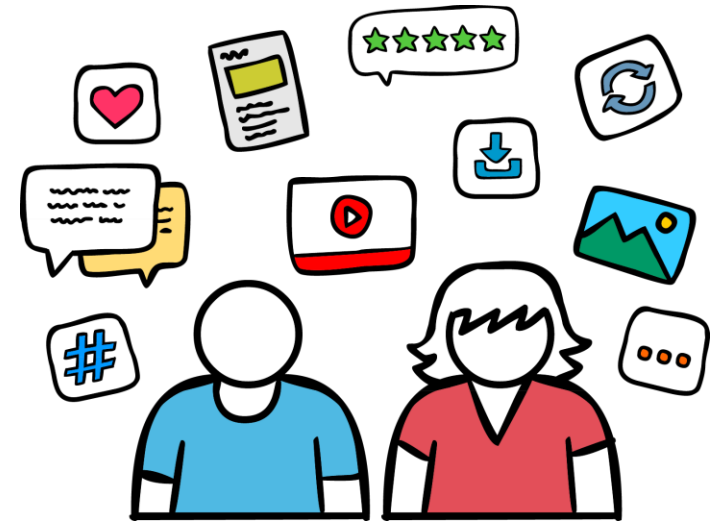
A feature should work in generic cases

What's the smallest thing we can give to a user?

Make it work in a basic case first

Then what?

Add support for generic cases



Examples - scalability

Situation

Something should work in big scale e.g. large data volumes, many concurrent users or total number of users in the system...

What's the smallest thing we can give to a user?

Make it work in small scale

Then what?

Scale it, gradually



Examples - bugs

Situation

Troubleshooting a bug

What's the smallest thing we can give to a user?

Can we reproduce the behaviour? Then ask, is it a bug or works as designed? This is a good way to catch misunderstandings.

Then what?

1. Propose a workaround, this could well be enough
2. Implement a solution



Examples - documentation

Situation

We should create documentation/a specification

What's the smallest thing we can give to a user?

Make a draft (outline important chapters or write the abstract first)

Then what?

Take each chapter as separate tasks



Example - dynamic

Situation

Something should work dynamically

What's the smallest thing we can give to a user?

Make it work hardcoded

Then what?

Then make it dynamically, and don't forget to remove hardcoded values



Example - export

Situation

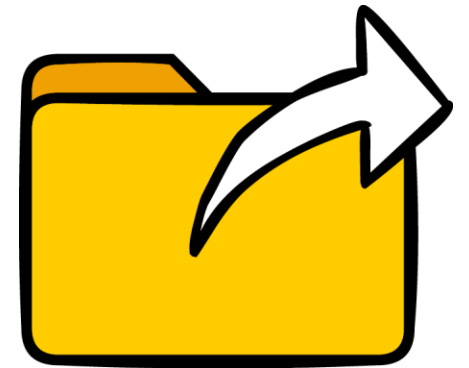
To be able to export data to several formats (Excel, pdf, ...)

What's the smallest thing we can give to a user?

The first user story is to process the data and create the simplest output, e.g. a text file

Then what?

Add support for more formats



Example – store data persistently

Situation

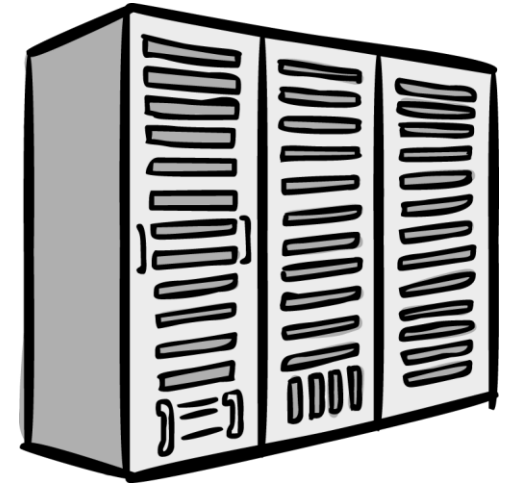
Data should be stored persistently

What's the smallest thing we can give to a user?

Make it work with transient information (i.e. That isn't saved when the application is closed)

Then what?

Store the data persistently



Example - size

Situation

A task feels too big

What's the smallest thing we can give to a user?

Find the biggest risk or uncertainty

Then what?

When the biggest risk is under control, handle the next risk and so on. Iterate like this until you have an overview of the total scope



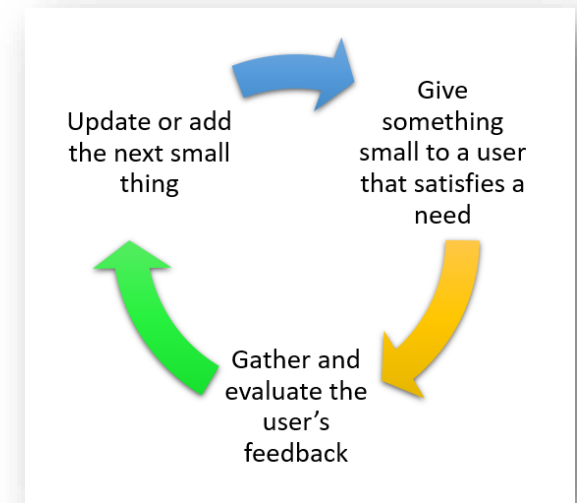
How to find the small pieces to do first

START SMALL

- Make a solution on paper
- Make a hardcoded solution
- Create a draft for a document
- **Split by functionality:** Make a solution for one role, file format, operating system... at a time
- **Split by capacity:** Make a solution work for e.g. a single user, small data volumes, only for transient information... before scaling capacity

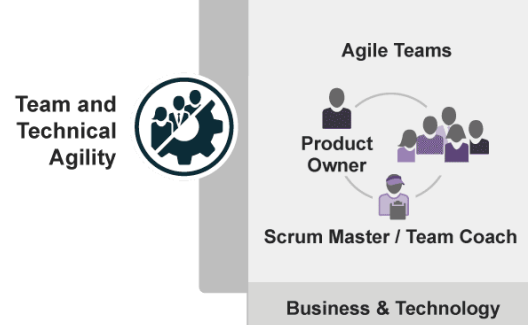
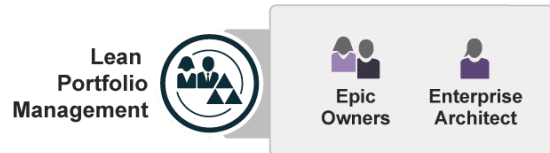
START HAPPY AND RISK-FOCUSED

- Implement the happy path first
- Focus on the biggest risk first
- Reproduce bugs and propose workaround before implementing a solution
- Learn about new technologies, then do a proof-of-concept before making a full transition from one thing to another

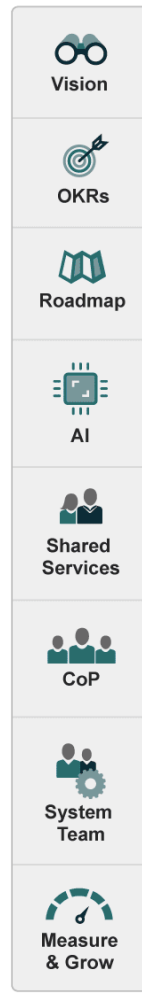
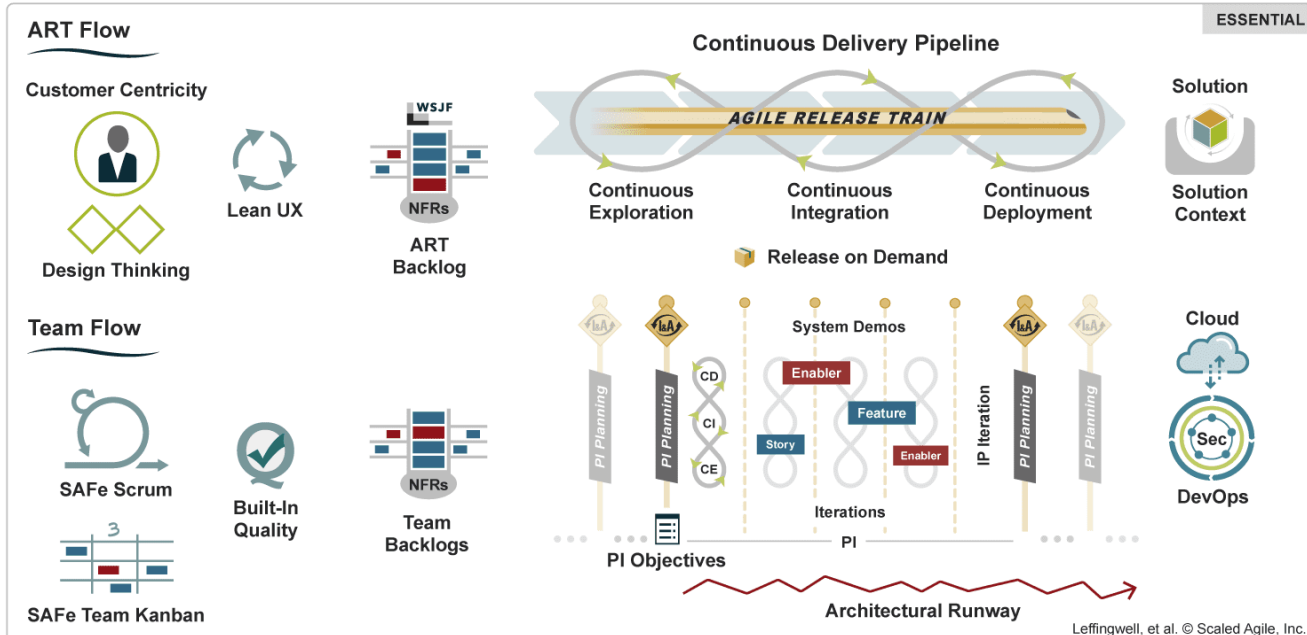
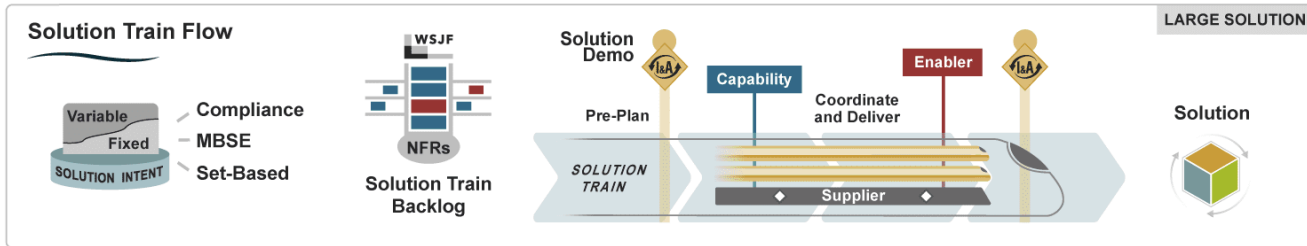
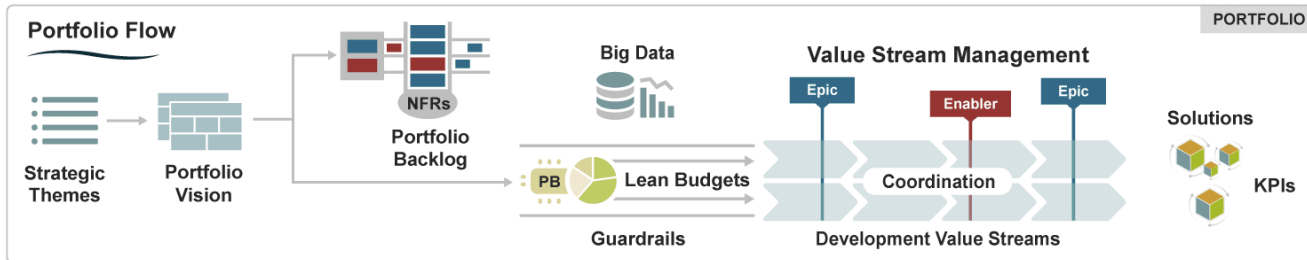


Scaling Scrum

When you have more than one team working on the same product



BUSINESS AGILITY



Leffingwell, et al. © Scaled Agile, Inc.

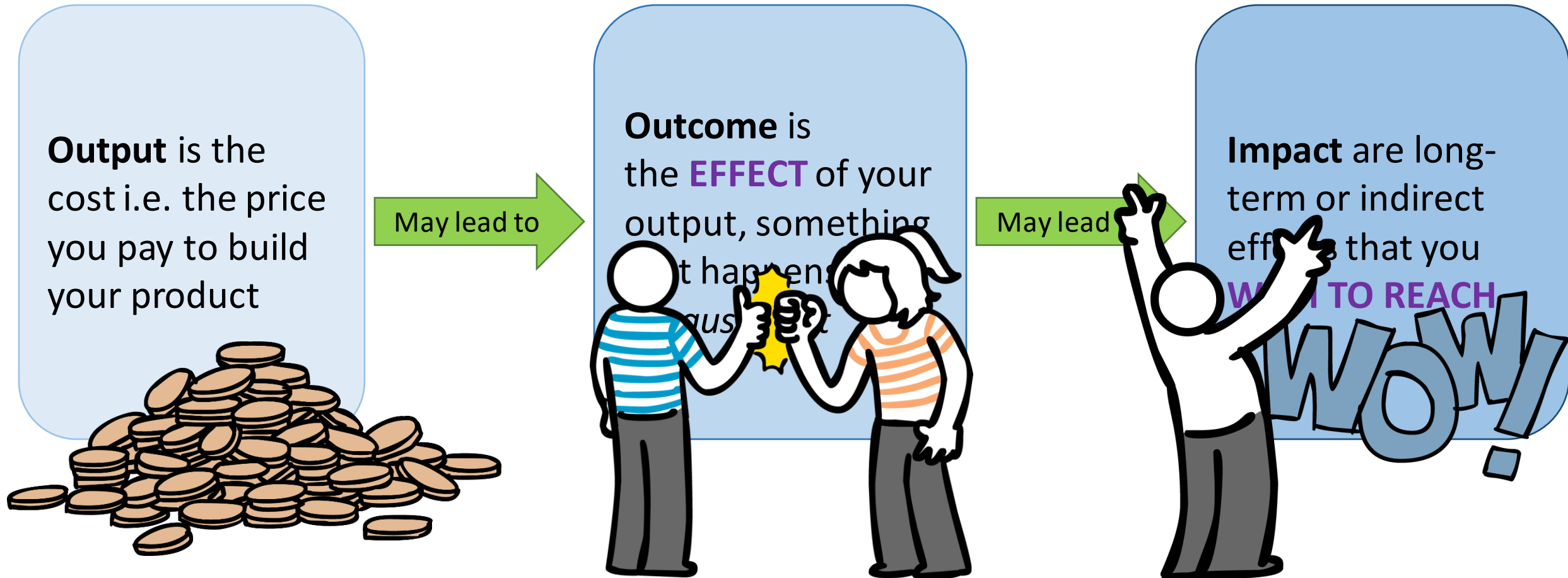


Takeaway: Scaling agile adds so much more complexity that need to be taken care of

Key takeaways



Key takeaway, 1 of 3



You want to **MINIMIZE OUTPUT**, but **MAXIMIZE OUTCOME AND IMPACT**



Key takeaway, 2 of 3

Think in small pieces

Do a prototype early

Deliver often

Get feedback

Improve

Key takeaway, 3 of 3

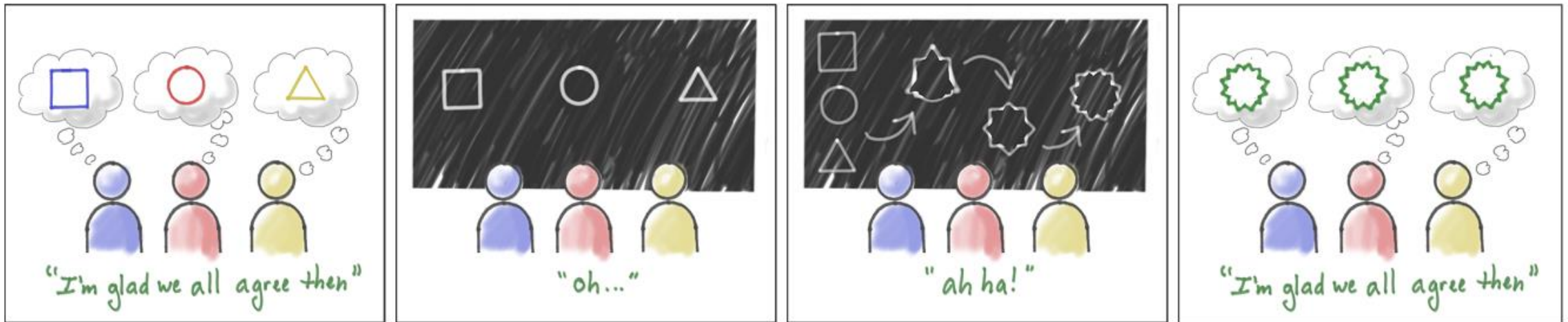


Image: Jeff Patton – User story mapping (book)

Talk and draw a lot in your teams. Make sure everyone is onboard on what you are doing





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